

Message Text

UNCLASSIFIED

PAGE 01 SYDNEY 01058 070621Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----038099 070624Z /11

R 062350Z MAY 78
FM AMCONSUL SYDNEY
TO SECSTATE WASHDC 8338
INFO USDOC WASHDC
AMEMBASSY CANBERRA

UNCLAS SYDNEY 1058

CANBERRA FOR RSO AND ECON/COMM

E.O. 11652: N/A
TAGS: ASEC, BEXP, AS
SUBJECT: REQUEST FOR POLICE INFORMATION

USDOC REQUESTED TO EXPLORE OPPORTUNITIES THAT THIS MESSAGE
OFFERS FOR COMMERCIAL SALES.

1. THE FOLLOWING FIRM HAS ASKED FOR INFORMATION:

FAYED ASSOCIATES PTY. LTD.
143 EDGECLIFF ROAD
WOOLLAHRA, N.S.W. 2025 AUSTRALIA
TELEPHONE 389-5222

THE FIRM A MANAGEMENT CONSULTANT, PROVIDES TRAINING TO THE
COMMONWEALTH AND STATE POLICE FORCES AS WELL AS TO BANKS,
INSURANCE FIRMS, AND OTHER COMMERCIAL COMPANIES. PRINCIPAL
OF THE COMPANY IS DR. RAMZI FAYED. THE POST'S CONTACT WAS
WITH MR. RON HARE.

2. COMPANY ASKS OUR ASSISTANCE IN LOCATING SOURCES OF
INFORMATION ON NEGOTIATING IN TRANS-CULTURAL SITUATIONS,
INCLUDING BOTH INTERNATIONAL COMMERCIAL NEGOTIATIONS AND
NEGOTIATIONS WITH CRIMINALS, AS IN A HOLD-UP OR
HOSTAGE SITUATION.

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3. FOR THE ASPECTS DEALING WITH CRIMINALS, COMPANY
POINTS OUT THAT, SINCE THE FIRM DEALS WITH COMMERCIAL
COMPANIES AS WELL AS POLICE FORCES, SOME CLASSIFIED
MATERIAL MAY NOT BE RELEASABLE. IN SUCH CASES,
THEY WOULD APPRECIATE ANY SOURCES TO WHICH THEY COULD
ADVISE POLICE CLIENTS TO APPLY DIRECTLY. THEY

UNDERSTAND THAT NORTHWESTERN UNIVERSITY HAS DONE
SOME INTERESTING RESEARCH IN THIS FIRD, AS WELL AS
THE FBI ACADEMY.

4. FAYED ALSO APPROACHING CANADIAN AUTHORITIES
WITH A SIMILAR REQUEST.

5. FOR COMMERCE: FAYED ASSOCIATES INTERESTED IN DISCUSSING
THE BUYING OF KNOW-HOW AND VISUAL AIDS FROM ANY COMMERCIAL
FIRMS THAT ARE COMPETENT IN THE FIELD OF NEGOTIATION,
IN ITS BROADEST SENSE.
DAVIS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
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Format: TEL
From: SYDNEY
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780585/aaaacuur.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7bf7b4a2-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 07 apr 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2768852
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Subject: REQUEST FOR POLICE INFORMATION USDOC REQUESTED TO EXPLORE OPPORTUNITIES THAT THIS MESSAGE OFFERS FOR COMMERCIAL SALES.
TAGS: ASEC, BEXP, AS
To: STATE
Type: TE
vdkgvwkey: odbcc://SAS/SAS.dbo.SAS_Docs/7bf7b4a2-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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